



**The Northern Kentucky  
Association of REALTORS®  
along with its Affiliate Members**

Invites You to Attend our 2<sup>nd</sup> Annual  
2010 Education & Technology Expo Open House

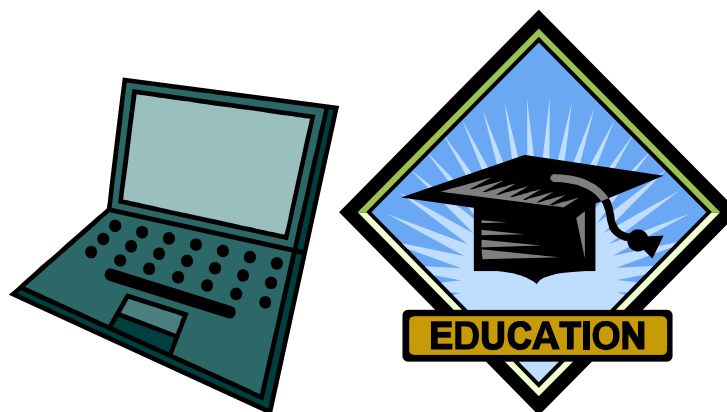
Please Join Us On Wednesday, September 1<sup>st</sup> from 1:30 to 5:00 p.m.

Hear about all the upcoming NAR Designation Seminars (See page 2 for some interesting statistics)  
Hear from several of our instructors about upcoming classes  
All this while interacting with our sponsoring Affiliate members and enjoying soft drinks and appetizers  
Plus a chance to win some awesome door prizes

RSVP: Education 859-547-1351  
or  
Register at <http://ims.nkmls.com>

*“Education is not filling a bucket but lighting a fire” William B. Yeats, poet*

*“Once a new technology rolls over you, if you're not part of the steamroller, you're part of the road.” Stewart Brand*



- **NAR Research - Personal Gross Realtor Income**

Updated statistics for average gross income of members with designations (incl. ABR®) vs. members without.

<b>PERSONAL GROSS REALTOR INCOME</b>			
	2005 Survey/ 2004 Gross Income	2007 Survey/ 2006 Gross Income	2008 Survey/ 2007 Gross Income
<b>Designations:</b>			
No Designations	\$35,500	\$40,000	\$33,200
ABR®	\$81,400	\$77,000	\$67,900
CRB	\$124,200	\$96,000	\$102,000
CRS	\$111,000	\$91,300	\$90,500
GRI	\$84,500	\$75,900	\$69,800
<b>Certifications:</b>			
No Certifications	\$44,800	\$42,400	\$37,500
At Home with Diversity	\$62,400	\$46,700	\$51,700
e-Pro	\$85,700	\$62,800	\$61,000